



AutoMated Vessels and Supply Chain Optimisation for Sustainable Short SEa Shipping

D8.6: MOSES Final Exploitation Plan

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Table of Contents

Executive Summary	7
1 Introduction to Exploitation Task and MOSES Innovations	8
1.1 Purpose of the Final Exploitation Plan Deliverable.....	9
1.2 Methodology to Achieve Final Exploitation Plan.....	9
1.3 Structure and Scope of the Final Exploitation Plan Deliverable	11
1.4 MOSES Key Exploitable Results (KERs) vs MOSES Innovations.....	13
1.4.1 MOSES Pilots Innovations Concept	13
1.4.2 Key Exploitable Results (KERs) components of each MOSES Innovation	15
1.4.3 Preliminary Exploitation Strategy in D8.5 Intermediate Exploitation Plan.....	16
2 Strategies for Exploiting MOSES Key Exploitable Results & MOSES Pilots Innovations	17
2.1 Exploitation Activities during the MOSES Project in synergy with the dissemination task	17
2.2 Exploitation Advisory Board Consultation.....	20
2.3 Literature Review on both KERs of MOSES Pilots Demonstrations	22
2.4 Exploitation Survey on both Key Exploitable Results (KERs) & MOSES Pilot Innovations..	26
2.5 Exploitation Workshops on MOSES Pilots' Demonstrations	30
2.5.1 Exploitation workshop on the MOSES AutoDock System (Pilot 1)	33
2.5.2 Exploitation workshop on the autonomous sailing of MOSES Innovative Feeder Vessel (Pilot 2)	34
2.5.3 Exploitation workshop on the MOSES Robotic Container Handling System (Pilot 3)	36
2.5.4 International Workshop in conjunction with the MOSES Final Event	38
3 Exploitation Recommendations for MOSES KERs and MOSES Three Pilots	40
3.1 Analyses & Exploitation Recommendations for Key Exploitable Results (KERs) for Pilot 141	
3.1.1 Exploitation Recommendations Pilot 1: AutoDock System	49
3.2 Analyses & Exploitation Recommendations for Key Exploitable Results (KERs) for Pilot 251	
3.2.1 Exploitation Recommendations Pilot 2: Innovative Feeder Vessel.....	55
3.3 Analyses & Exploitation Recommendations for Key Exploitable Results (KERs) for Pilot 357	
3.3.1 Exploitation Recommendations Pilot 3: Robotic Container Handling System	60
3.4 Analyses & Exploitation Recommendations for standalone Key Exploitable Results (KERs)	61
4 Conclusion	68
References	70
Annexes	74

Annex A. MOSES Projects Deliverables.....	74
Annex B. MOSES Conferences, Seminars, and Workshops.....	76
Annex C. Homepage of the MOSES Project Website.....	79
Annex D. MOSES Exploitation Advisory Board	80
Annex E. Exploitation Workshops material.....	81
Annex F. International Workshop Agenda in Conjunction with Final Event.....	91

List of Tables

Table 1 MOSES Exploitable End Results matched/grouped with Pilots Demonstrations.	15
Table 2 Preliminary Literature Review on MOSES KERs.	23
Table 3 Template of the survey questionnaire.	28
Table 4 Three Exploitation Workshops following Three MOSES Pilots Demos.	32

List of Figures

Figure 1 Timeline of Exploitation Deliverables	8
Figure 2 General methodological approach the MOSES Final Exploitation Plan.	10
Figure 3 Detailed methodological approach to the MOSES Final Exploitation Plan.	11
Figure 4 MOSES concept and Innovations.	13
Figure 5 Exploitation activities during the MOSES Project in synergy with the dissemination task. 17	
Figure 6 Exploitation Advisory Board Consultation.	21
Figure 7 Literature Review and Desktop Analysis on KERs of 3 MOSES Pilots Innovations.	22
Figure 8 Exploitation Survey on both Key Exploitable Results (KERs) & MOSES Pilot Innovations. .	27
Figure 9 MOSES Three Pilot Demonstrations at their sites.	31
Figure 10 Exploitation Workshops on MOSES Pilots’ Demonstrations.	31
Figure 11 The International Workshop in conjunction with the MOSES final event.	39
Figure 12 MOSES Exploitation with details of IPR, Market analysis, and Business model development.....	40
Figure 13 Roadmap for Implementing Exploitation Strategy of MOSES Pilot 1: AutoDock System. 51	
Figure 14 Roadmap for Implementing Exploitation Strategy of MOSES Pilot 2: Innovative Feeder Vessel.	56
Figure 15 Roadmap for Implementing Exploitation Strategy of MOSES Pilot 3: Robotic Container Handling System.	61
Figure 16 MOSES Non-Disclosure Agreement.	81

List of Acronyms

Abbreviation/Acronym	Description
AGA	Annotated Model Grant Agreement
CEB	Common Exploitation Booster
ConOps	Concept of Operations
D1.3	Deliverable number 3 belonging to WP 1
D2.1	Deliverable number 1 belonging to WP 2
D2.3	Deliverable number 3 belonging to WP 2
D8.5	Deliverable number 5 belonging to WP 8
DSS	Deep Sea Shipping
EA	Exploitable Assets
EC	European Commission
ECSA	European Community Shipowners' Associations
ESPO	European Sea Ports Organisation
ER	Exploitable Results
EU	European Union
GLE	MacGregor electric drive multipurpose crane (type GLE)
IPR	Intellectual Property Rights
IMU	Inertial Measurement Unit
IOSS	Intelligent Operator Support System
KERs	Key Exploitable Results
LCA	Life Cycle Analysis
MASS	Maritime Autonomous Surface Ship
MED	Mediterranean Sea
MOSES	AutoMated Vessels and Supply Chain Optimisation for Sustainable
NPDL	New Product Development and Launch
PEDR	Plan for the Exploitation and Dissemination of Results
R&D	Research and Development
RCHS	Robotic Container Handling System
SPEC	Ship Power and Energy Concepts
SSS	Short Sea Shipping
TAM	Total Available Market
TEN-T	Trans-European Transport Network
TEU	Twenty-foot Equivalent Unit
TRA	Transport Research Arena
WIPO	World Intellectual Property Organization
WP	Work Package

Executive Summary

The European supply chain is anchored in its ports, facilitating approximately 74% of imports and exports. ¹Though the importance of both Deep Sea Shipping (DSS) and Short Sea Shipping (SSS) is unequivocal, there's an evident disjunction in their integrated operations. The MOSES project emerged as an innovative solution, aiming to synergize these sectors. By incorporating advanced technologies and systems, MOSES endeavours to enhance port efficiencies, minimize berthing times, and optimize cargo transfers.

The 'Final Exploitation Plan (D8.6)' is a thorough strategy that outlines the project's vision to harness its outcomes for maximum societal, economic, and scientific returns. This blueprint meticulously details the project's journey from conception to potential market integration, ensuring that the fruits of this initiative are not confined to project documentation, but evolve into actionable solutions, services, or products that leave an indelible mark on the European supply chain and European Short Sea Shipping sectors.

Starting with a clear explanation of why the exploitation strategy exists, the document helps understand MOSES's primary goals. It highlights the new solutions and methods developed during the project. The story goes beyond just the project's lead time, explaining plans for using MOSES's main results. Every plan is carefully made, matching the importance of each end result. The final chapter looks into the future, covering the next steps, possible challenges, ways to keep going, and how it might affect EU rules. Some key highlights follow:

- The "MOSES feeder" stands as a testament to the future of SSS. This avant-garde hybrid electric feeder vessel, bolstered with a robotic system, promises to revolutionize operations at smaller ports, thereby amplifying their role in the supply chain.
- "MOSES AutoDock", with its automated prowess, is poised to be a game-changer, potentially truncating docking times and amplifying port efficiencies.
- The inception of the "MOSES platform" epitomizes the project's dedication to digital evolution, positioning itself as a pioneering digital matchmaker optimized for SSS services.

The robust Intellectual Property Rights (IPR) framework is pivotal to these innovations, ensuring that these solutions enjoy protection and are primed for commercial ventures, partnerships, and licensing propositions. In its foresight, the plan transcends the project's duration, envisioning a post-project era that underscores longevity, sustainable impact, and consistent value generation for the EU's maritime sector. MOSES project is more than a solution—it's a visionary outline for an integrated, efficient, and technologically forward maritime future. This exploitation plan crystallizes that vision, ensuring the project's lasting impact on the European shipping tapestry.

¹ <https://www.onthemosway.eu/wp-content/themes/%23onthemosway/img/MoS-DIP-FINAL.pdf>